



Status	Client Name	Product type	Country	Contract Date	Cumulative commitments until end 2022		
					TOTAL	INTPA	NEAR
Heading 1: Technical Assistance							
1a. Investee Strengthening							
ESG, Sustainability & Impact							
COMPLETED	IBIS ENVIRONMENTAL SOCIAL CONSULTIN	Technical Assistance	GLOBAL	2020-11-23	10,062.00	10,062.00	-
	Environmental and social management systems capacity building to opp-grid energy company in Chad						
ACTIVE ACCOUNT	60 DECIBELS, INC	Technical Assistance	AFRICA	2022-02-22	66,741.89	44,494.59	22,247.30
	Customer-centric impact measurement services to three FMO Ventures Program portfolio companies: Paymob, TeamApt, and Nomanini. Learnings helped in the establishment of sustainable impact measurement practices.						
ACTIVE ACCOUNT	AZIMUTH (EASY SOLAR) 9a	Development Contribution Grant	SIERRA LEONE	2022-05-13	13,750.00	13,750.00	-
	Crafting and implementing a strategic execution plan while enhancing team functionality through a comprehensive team assessment and optimal role allocation. Additionally, it involved providing executive coaching support to the company's leadership.						
Mentoring, Avice & Entrepreneur Support							
ACTIVE ACCOUNT	ENERGY 4 IMPACT	Technical Assistance	SIERRA LEONE	2021-06-25	73,455.76	73,455.76	-
	Supply chain advisory project for a solar home systems company in Sierra Leone						
COMPLETED	EDGE GROWTH BLUE SKIES (PTY) LTD	Technical Assistance	SIERRA LEONE	2021-11-11	12,756.67	12,756.67	-
	Organisational Strengthening of a solar home systems company in Sierra Leone						
ACTIVE ACCOUNT	PAYMOB	Development Contribution Grant	EGYPT	2022-07-28	52,500.00	-	52,500.00
	Supported Paymob and its Board with advanced HR advisory to navigate high growth and allow for future-ready planning. The advisory services capacitated and trained the permanent HR advisory team within Paymob.						
ACTIVE ACCOUNT	AZIMUTH (EASY SOLAR) - 9b	Development Contribution Grant	SIERRA LEONE	2022-05-13	10,000.00	10,000.00	-
	Analysis of Easy Solar's customer base for better product and pricing strategies, while also assessing the company's impact relative to peers and facilitating the Ventures Program's evaluation of Easy Solar's impact.						
ACTIVE ACCOUNT	AEROBOTICS	Development Contribution Grant	SOUTH AFRICA	2022-10-07	22,785.00	22,785.00	-
	Supported Aerobotics to enhance leadership skills, navigate high growth and allow for future-ready planning. Concrete outputs as well as capacitate and train the permanent HR team within Aerobotics and provide strategic advice where needed.						
ACTIVE ACCOUNT	LIWWA INC	Development Contribution Grant	JORDAN	2022-07-19	17,100.00	-	17,100.00
	Consultant assisted Liwwa assess funding, exits, and valuation, as well as to review their business strategy, including product, technology, and expansion plans in Egypt and Series B, considering identified opportunities and limitations.						
Inclusive Business							
ACTIVE ACCOUNT	SALMA HASSANEIN	Technical Assistance	GLOBAL	2022-03-09	14,100.00	-	14,100.00
	The project aims to enhance women inclusion in FMO Ventures Program's fintech investments, identifying immediate improvements and future priorities, and exploring strategies to make digital finance ecosystems work better for low-income women in MENA.						
				SUBTOTAL 1A	293,251.32	187,304.02	105,947.30
1b. Ecosystem Building							
Design and roll-out a Ventures Incubator and Accelerator							
COMPLETED	DAI GLOBAL LLC	Technical Assistance	GHANA	2021-03-29	68,100.00	68,100.00	-
	Entrepreneurial ecosystem landscaping report - Ghana						
COMPLETED	SUSTAINABLE SOLUTIONS CONSULTANCY C	Technical Assistance	TANZANIA	2021-04-09	35,750.00	35,750.00	-
	Entrepreneurial ecosystem landscaping report - Tanzania						
COMPLETED	LIXIA CAPSIA GESTIONIS LLC	Technical Assistance	MOROCCO	2021-04-12	69,950.00	-	69,950.00
	Entrepreneurial ecosystem landscaping report - Morocco						
Implementation of Ventures Incubator and Accelerator							
ACTIVE ACCOUNT	VC4AFRICA B.V.	Technical Assistance	AFRICA	2021-11-25	294,300.00	196,200.00	98,100.00
	Ventures Lifecycle Support Program - support for local entrepreneur support organisations creating the necessary cross-border connections to provide growth opportunities and investor linkages for innovative ventures on a global stage						
ACTIVE ACCOUNT	IMPACTASSETS INC	Technical Assistance	AFRICA	2021-12-01	299,700.00	199,800.00	99,900.00
	Ememrgin Capital Allocators Program - building the community of fund managers and capital allocators to help strengthen nascent investment ecosystems						
ACTIVE ACCOUNT	ENDEAVOR SA NPC	Technical Assistance	AFRICA	2021-12-07	185,500.00	185,500.00	-
	Ventures Agri-Tech Expansion - supporting a proven accelerator/mentorship network, to expand their reach into more challenging countries through sourcing and supporting agritech start-ups						
To improve the entrepreneurial finance landscape							
					-	-	-
				SUBTOTAL 1B	953,300.00	685,350.00	267,950.00
1c. Community Engagement							
COMPLETED	AFRICAN TECHNOLOGY INNOVATION HUBS	Technical Assistance	AFRICA	2021-10-26	20,000.00	13,333.33	6,666.67
	AfriLabs Innovation Report and Convening - production of the 2nd edition of the Africa's Tech Hub 2021 and support for AfriLab's 10th annual gathering						
ACTIVE ACCOUNT	DALBERG FRANCE	Technical Assistance	AFRICA	2022-01-31	73,650.00	49,100.00	24,550.00
	E-Mobility market assessment for Africa under the FMO Ventures program's energy access investment strategy, aiding FMO in shaping its investment approach and disseminating insights to foster viable investments and growth within the market.						
ACTIVE ACCOUNT	IMPACT ASSETS (CFF)	Technical Assistance	AFRICA	2022-05-17	29,970.00	20,979.00	8,991.00
	Support of the annual meeting of the Collaborative for Frontier Finance's Local Capital Providers (LCPs) network and institutional investors, focusing on addressing the funding gap for small and medium-sized businesses in emerging markets.						
ACTIVE ACCOUNT	METHYS CONSULTING (AFRICARENA)	Technical Assistance	AFRICA	2022-05-18	17,996.00	12,597.20	5,398.80
	Partnered with a AfricArena, as a key VC ecosystem builder for Africa, on their flagship events across the continent and on their new program, AfricArise, culminating in 7 start-ups receiving support in scaling and attending AfricArena grand summit.						
ACTIVE ACCOUNT	VC4A	Partnership Agreement Grant	AFRICA	2022-09-12	30,000.00	21,000.00	9,000.00
	This project is aimed to support VC4A in hosting the 9th edition of the Africa Early Stage Investor Summit, a premier gathering for investors in Africa fostering collaboration and deal-making.						
				SUBTOTAL 1C	171,616.00	117,009.53	54,606.47
				TA TOTAL	1,418,167.32	989,663.56	428,503.76

Heading 2: FMO Reinforcement							
Legal							
COMPLETED	Dentons/EasySolar SAFE dec.2021	Framework Agreement	AFRICA		8,852.69	8,852.69	-
Legal support for the transaction between FMO and EasySolar							
Advisory Services							
COMPLETED	PROJECTIVE BIZ B.V.	ZZP Assignment Agreement	GLOBAL	2020-09-15	299,500.00	209,650.00	89,850.00
Program manager coordinating the design and rollout of Component 1b, Entrepreneurial Ecosystem Building							
COMPLETED	NILESH TRIVEDI	Consultancy Agreement	SOUTH AFRICA	2020-12-11	5,804.79	5,804.79	
Complex due diligence - independent opinion on the technology platform, quality, need and working arrangements of a prospect in South Africa.							
ACTIVE ACCOUNT	ROBERT HAYNIE	ZZP Assignment Agreement	GLOBAL	2020-08-31	300,000.00	210,000.00	90,000.00
Consultant to lead strategy and rollout of Component 1b, Enterpreneurial Ecosystem Building							
COMPLETED	EBBINGE B.V.	Consultancy Agreement	GLOBAL	2022-07-19	18,500.00	18,500.00	-
Advisory services for an assessment of a leadershipteam of a prospect Fund Manager in East Africa							
ACTIVE ACCOUNT	FRONTIER TECHNIQUES	ZZP Assignment Agreement	GLOBAL	2022-07-29	250,000.00	175,000.00	75,000.00
Consultant for supporting the implementation of Component 1b, Entrepreneurial Ecosystem Building							
ACTIVE ACCOUNT	VAN DIJK ADVIES	ZZP Assignment Agreement	GLOBAL	2022-10-21	50,000.00	35,000.00	15,000.00
Consultant to lead strategy and rollout of Component 1c, Community Engagement							
Communications & Visibility							
COMPLETED	CHEMONICS INTERNATIONAL	Service Assignment Agreement	GLOBAL	2021-05-17	9,600.00	6,720.00	2,880.00
Impact frameworf and associated communication tools for the Ventures Technical Assistance Facility							
ACTIVE ACCOUNT	STUDIO DUEL	Service Assignment Agreement	GLOBAL	2022-02-22	15,000.00	10,500.00	4,500.00
Development of a visual language for the Ventures Program and Technical Assistance Facility and associated branding guidelines							
ATA TOTAL					957,257.48	680,027.48	277,230.00